



## ALPER CELIK

### CONTACT INFORMATION

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### PROFILE

Business minded person with computer engineering background. Master of Science in ICT Entrepreneurship and Bachelors degree in Computer Engineering. Has international work experience during studies in Sweden, Finland, England and Turkey. Has gained hands-on experience in business development, marketing, sales and public speaking during work at Sun Microsystems and has been awarded a "Recognition Certificate".

### WORK EXPERIENCE

#### **Hewlett Packard (HP) - Stockholm, Sweden**

2009.09 – on going

- \* Responsible for product management.
- \* Analysis of sales and business strategies.
- \* Developing a business intelligence tool for my business unit.

#### **Vattenfall AB - Stockholm, Sweden**

2009.01 – 2009.06

- \* SAP systems integration (SAP Exchange Infrastructure XI - SAP NetWeaver PI)
- \* Integration strategies by MS BizTalk and SAP NetWeaver PI/XI
- \* Enterprise SOA and SaaS
- \* Close relationship with Gartner Inc., SAP, and Microsoft.

#### **Sun Microsystems - Stockholm, Sweden**

2007.11 - on going

- \* Responsible for marketing at KTH.
- \* Organized workshops and lectures for IT students at KTH.
- \* Developed Sun SPOT and Java (J2EE, J2ME, and J2SE) projects.
- \* Created and maintained a blog that has been visited more than 15000 times.

\* Registered more than 400 students for various Sun programs.

### **TS Research Labs at KTH – Stockholm, Sweden**

2008.10 – 2009.01

- \* Project management and business development.
- \* Converted a regular PC into a router and tried to commercialize it in African Internet market.

### **Broadsense Ventures – Stockholm, Sweden**

2008.02 – 2008.04

- \* Responsible for market analysis and business development.

### **Jonas Kjellberg Ventures – Stockholm, Sweden**

2007.12 – 2008.02

- \* Responsible for market analysis and business development.

### **IQube – Stockholm, Sweden**

2007.12 – 2008.02

- \* Responsible for business development and marketing for a start up company at IQube. (<http://www.iqube.se/infoglueDeliverLive/homepage/Student>)

### **ESC Software – Ankara, Turkey**

2006.07 – 2007.07

- \* Software engineer. (I have worked by c#, .Net, Visual Basic, SQL and IBM DB2)
- \* Responsible for after sales support.

### **Nokia – Forssa, Finland**

2006.01 – 2006.05

- \* Bachelor thesis work, an R&D project from Nokia at Hamk University of Applied Science. A mobile application for Gas Station Price Indicators by using Nokia 12 (Appicom 12) gsm modem and Java Mobile Edition (J2ME).

### **Millennium Software – Istanbul, Turkey**

2003.07 – 2005.06

- \* Technical pre-sales engineer.

## **SCHOLARSHIPS, AWARDS and CERTIFICATES**

**Ericsson Case Competition Winner.** A business case competition by Ericsson about business strategies in China against Asian competitors like Huawei and ZTE. Handelshögskolan/Stockholm. 2008.09

**Virtual Worlds Case Competition Winner.** Winner of a case competition about virtual worlds and future of virtual networks. Project name "Virtual Sales Representatives". KTH/Stockholm, 2008.05

**IQube Next Generation Case Competition Certificate.** Worked for an entrepreneurial company as business consultant and has been awarded a recognition certificate. ([www.stix.to](http://www.stix.to)). Stockholm/Sweden, 2007.12-2008.02

**Honor Student.** Six honor certificates and one high honor certificate from Cankaya University. Ankara/Turkey. 2002-2007

**University Scholarship.** Exceptional grade among 1.8 million entrants at nationwide central university entrance exam (OSS). 5 years scholarship from Turkish government.  
Adana/Turkey, 2002-2007

**Advanced level English certificate.** Friday Bridge School of language.  
Cambridge/England, 2005.06-2005.09

**Intermediate level English certificate.** Friday Bridge School of language  
Cambridge/England. 2004.06-2004.10

## ACADEMIC BACKGROUND

**MSc in ICT Entrepreneurship at KTH (Royal Institute of Technology), Sweden**  
August 2007 – June 2009 (Expected) (Current GPA: ~85/100)

**Subjects studied:** Business Opportunities in ICT, Marketing, Sales, Negotiation, Advanced Business Opportunities in ICT, Strategic Management of IT, ICT Venture Creation, Global Entrepreneurial Leadership, Network Society, and Communication Systems Design.

**Exchange Student at HAMK University of Applied Science, Finland**  
January 2006 – June 2006

**Subjects studied:** Senior Bachelors Project, Operating Systems, and Computer Networks.

**BSc (Hons) in Computer Engineering at Cankaya University, Turkey**  
September 2003 – June 2007 – Honor Student (GPA: 3.12/4.00)

**Subjects studied:** Fundamentals of Computer Science, Statistical Computation, Computer Organization, Web Development, Information Systems Analysis and Design, Database Management Systems, Software Engineering, Java Programming, C# Programming, Engineering Management, Software Project Management.

## SKILLS

**Languages:** Turkish (Native), English (Advanced), Swedish (Intermediate), French (Basic), Finnish (Basic)

### Computer Skills:

- \* Sun Certified Java Associate (SCJA), which is suitable for software project management and software development by Java (J2EE).
- \* Has work experience on Visual Basic, C#.net 2.0, ASP.NET 2.0
- \* Had courses from Sun Microsystems about NetBeans, JRuby, JavaFX and JavaME.
- \* Cisco network academy certificate (CCNA1 and CCNA2 certificates).
- \* SAP NetWeaver PI / SAP Exchange Infrastructure

## SOCIAL INTERESTS

Playing soccer, driving car, playing guitar and singing, writing and reading blogs, training, mountain biking, traveling, meeting new people and swimming.

## REFERENCES

On request.